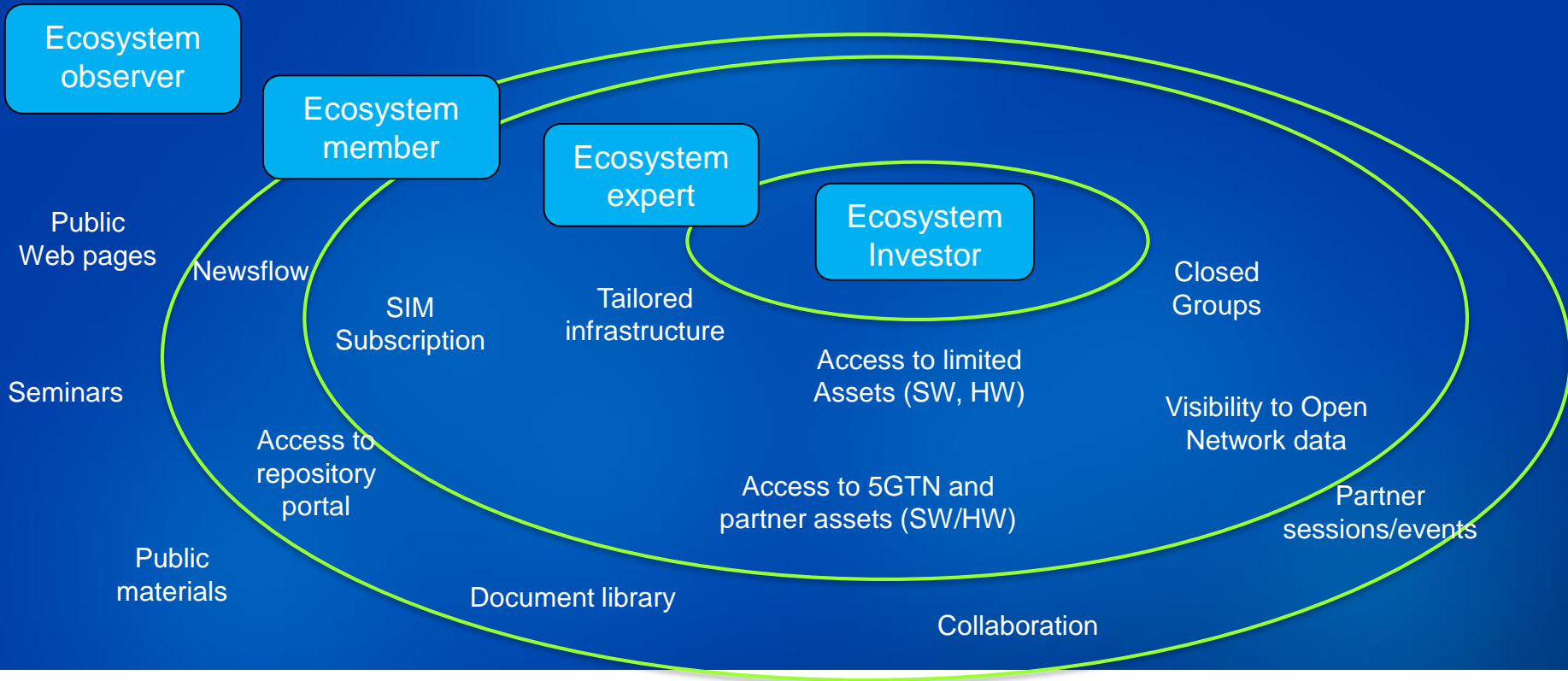


- Different customer profiles identified and defined
  - Ecosystem Investor
  - Ecosystem Expert
  - Ecosystem Member
  - Ecosystem Observer
- "Investor" and "Observer" roles currently valid
- Working to support "Member" and "Expert" also



# Customer Profiles



- 5GTN services' productization started
- Tailored CRM tool & Customer portal development ongoing
  - Planned availability in line with NB-IoT rollout
  - Process will be piloted with investors
- These new environments will support various customers utilizing 5GTN services going forward



- It will be possible to sign up as Ecosystem "Member" or "Expert" and gain agreed access to 5GTN resources
- We continue to develop 5GTN offering further, e.g. explore connecting more external assets to it
  - 5GTNF, IoT platforms, SuperIoT etc.
- Please contact 5GTN for more details
  - [5gtn.fi](http://5gtn.fi)

